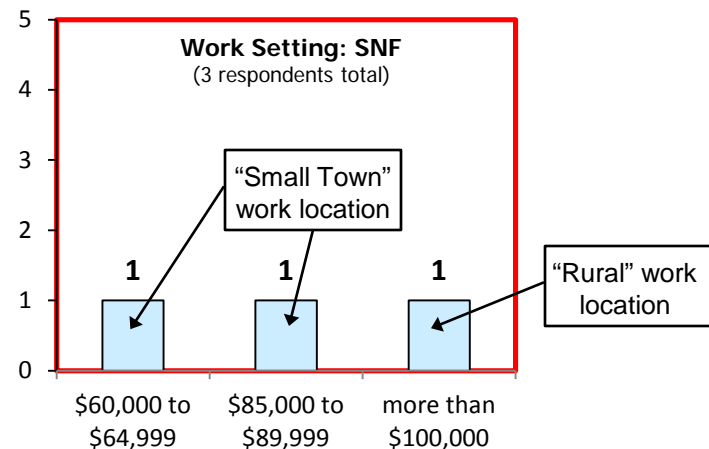
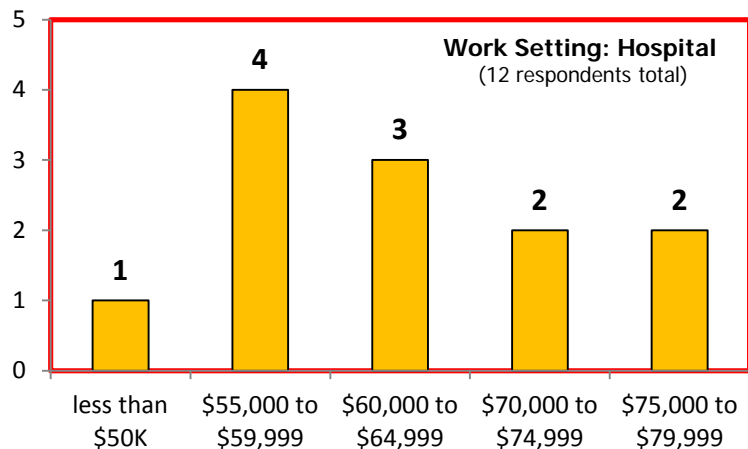
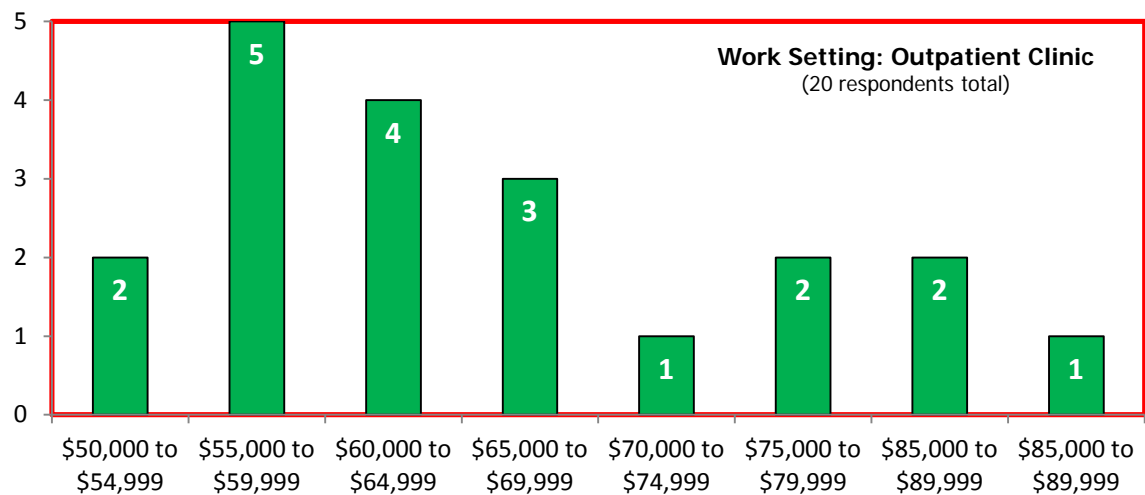
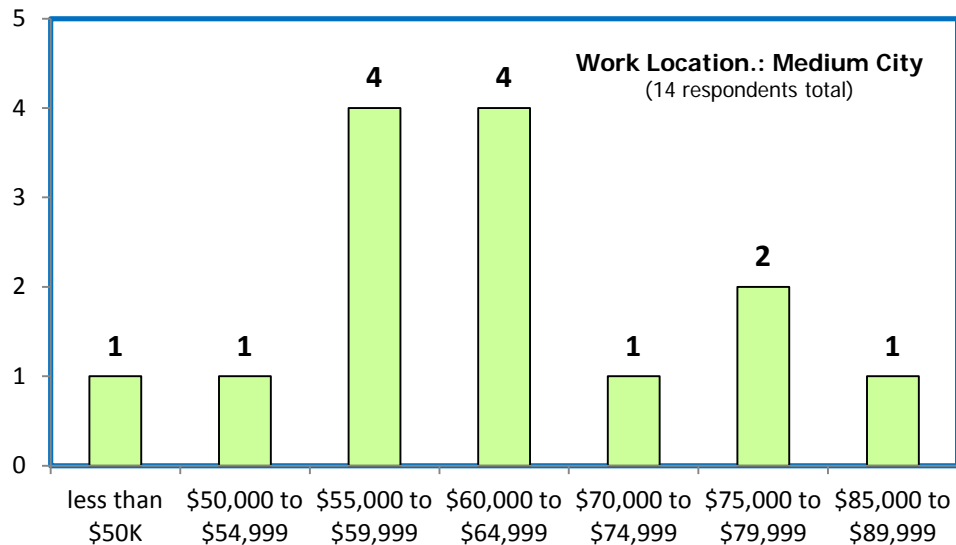
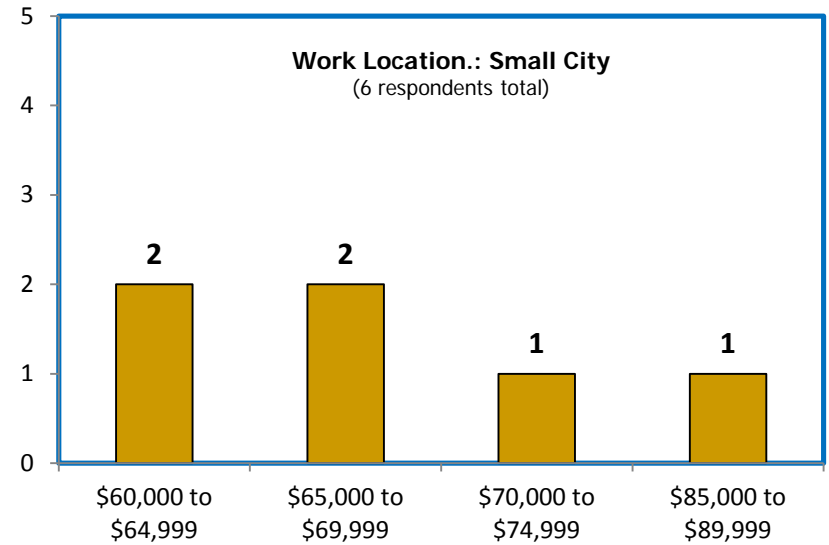
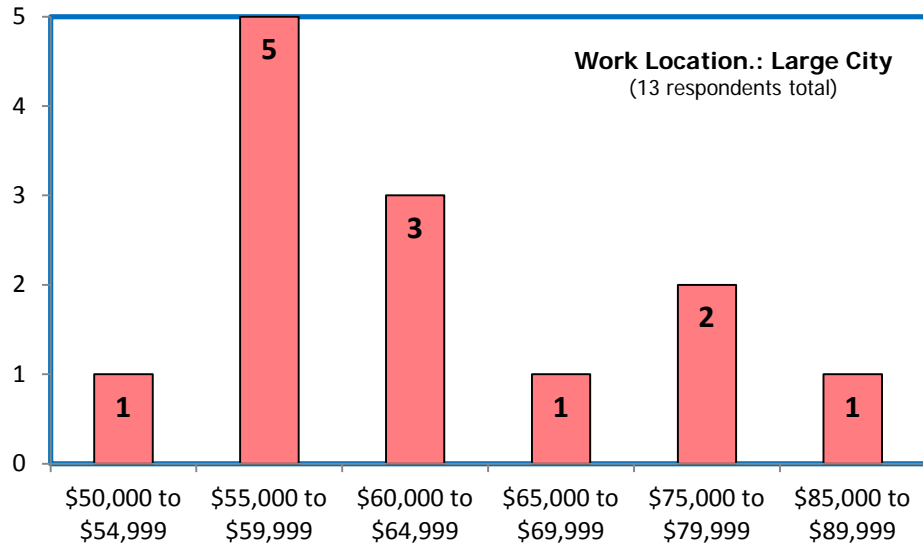


## Starting Salaries – Sorted by Work Setting (Outpatient Clinic, Hospital, SNF)

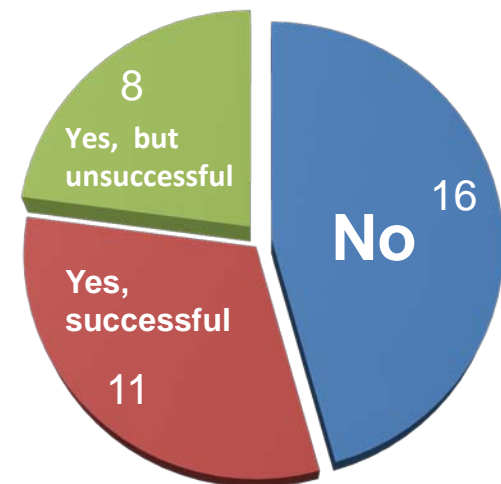


## Starting Salaries – Sorted by Work Location

(Large City, Medium-sized City, Small Town)



## Did you negotiate your offer?



## Some Thoughts and Comments

- The survey lumps together graduates of 2010, 2011 and 2012, so we are ignoring the "time value of money": a \$60K starting salary offered in 2010 would be slightly better than the same pay offered to a 2012 grad.
- Outpatient Clinics seem to be the most popular work setting, and SNFs the least popular: only 3 (out of 36) respondents reported working in a SNF. Of those 3, one reported a starting salary of >\$100K, although the work location is "rural" - that may explain the high pay, but I am still rather dubious of that one data point. The other two reported starting pays ranging from \$60K to \$90K, which seem more reasonable.
- Average salaries and the salary range (min/max) is about the same between large/medium/small cities.
- Outpatient clinics have a wider range of pay than hospitals, and the upper range for OP clinics is higher than that of hospitals (at least, for the data to-date).
- **Negotiate your offer!** About half of the respondents did not negotiate. But of those who did, more than half reported that they were successful.