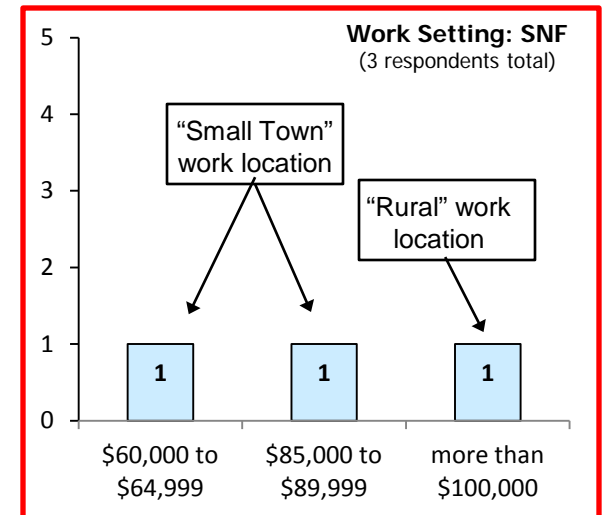
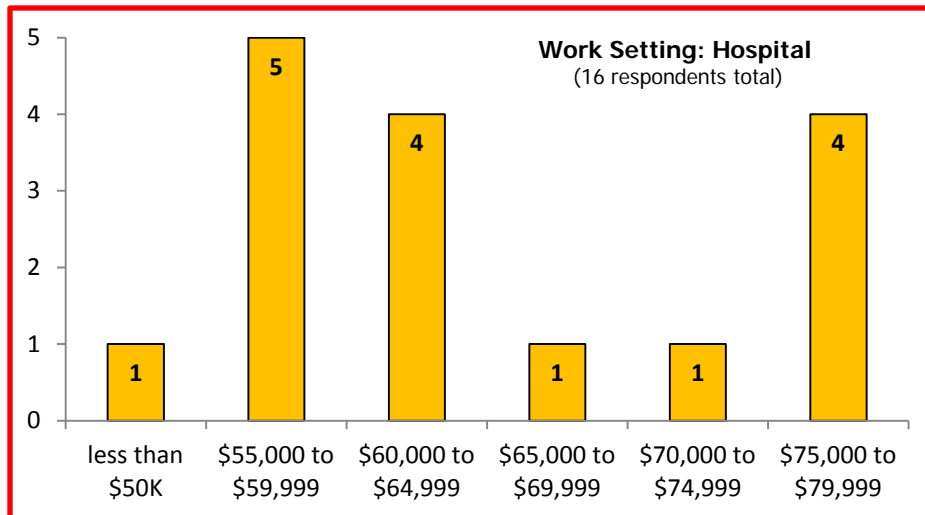
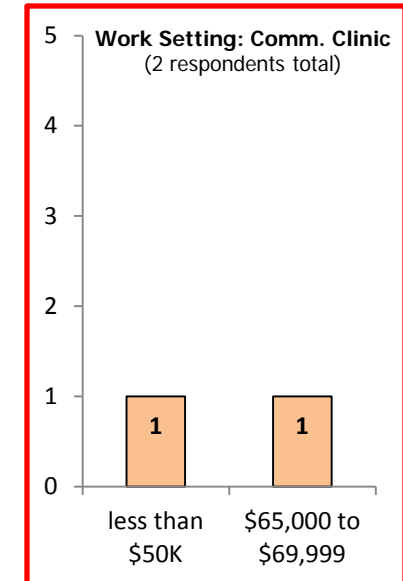
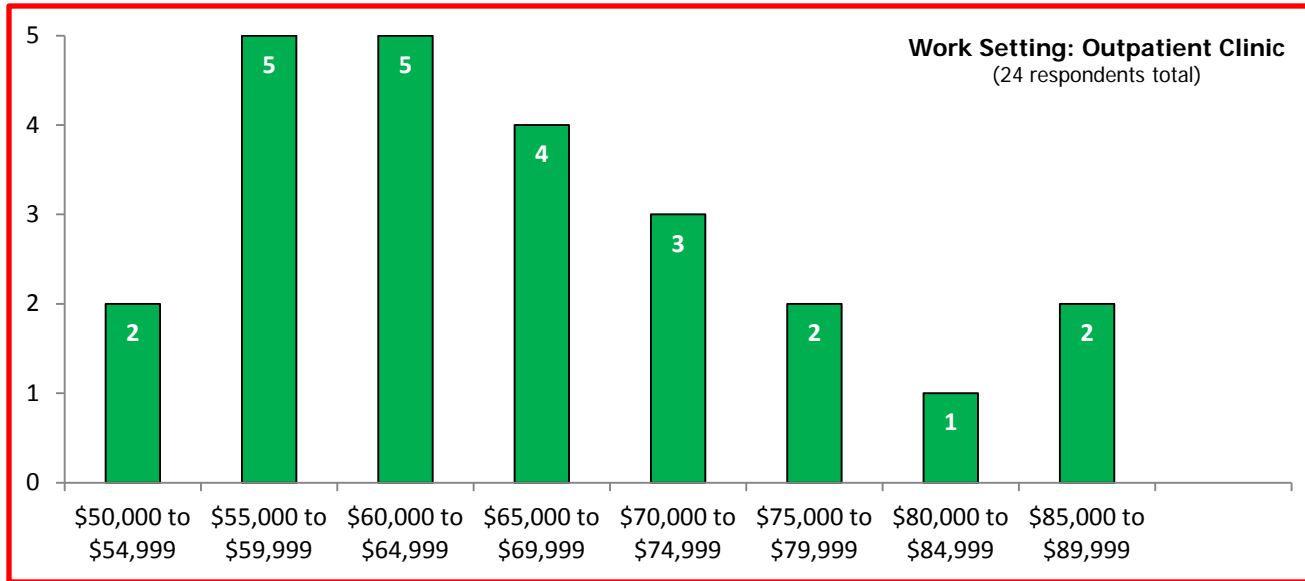


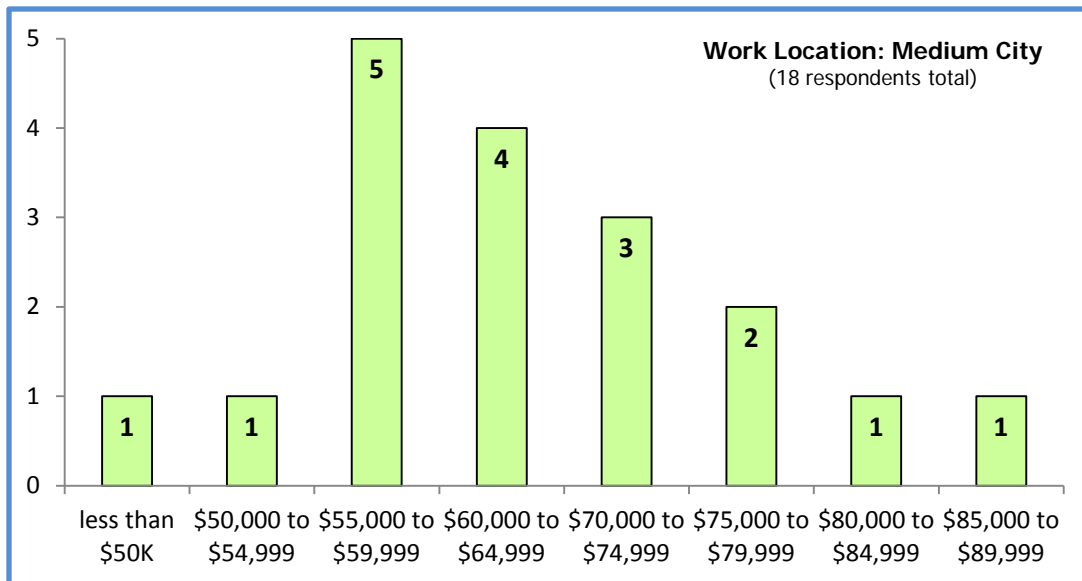
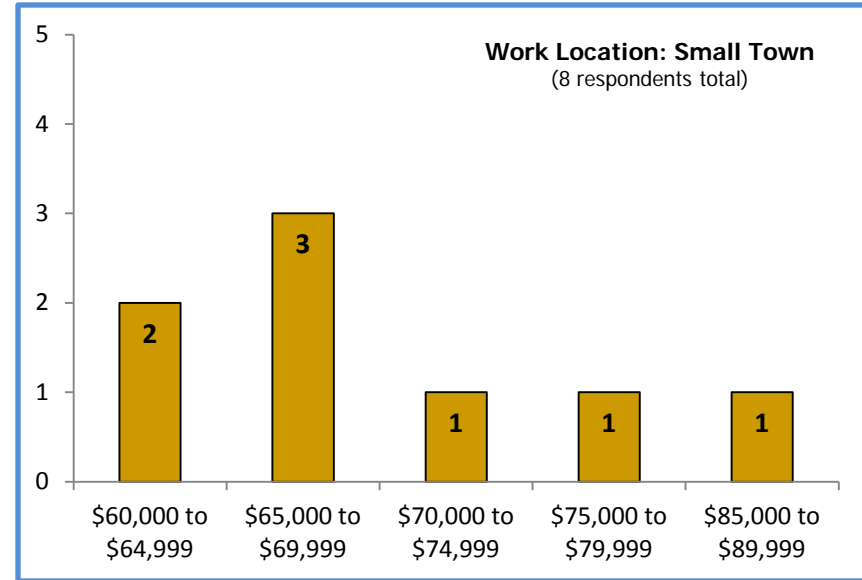
81% of the reported starting salaries fall
between \$55K/yr and \$80K/yr

Starting Salaries – Sorted by Work Setting (Outpatient Clinic, Hospital, SNF, Community Clinic)

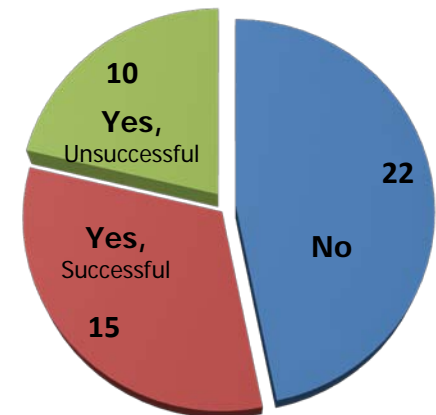


Starting Salaries – Sorted by Work Location

(Large City, Medium-sized City, Small Town)



Did you negotiate your salary?



Some Thoughts and Comments

- The survey lumps together graduates of 2010, 2011 and 2012, so we are ignoring the "time value of money": a \$60K starting salary offered in 2010 would be slightly better than the same pay offered to a 2012 grad.
- Outpatient Clinics (OC) seem to be the most popular work setting (53% of respondents work in OCs), Hospitals come in second (36%), while SNFs and Community Clinics (combined, 11%) are the least popular: only 3 (out of 48) respondents reported working in a SNF. Of those 3, one reported a starting salary of >\$100K, although the work location is "rural" - that may explain the high pay, but that one data point seems unreliable. The other two SNF respondents reported starting salaries ranging from \$60K to \$90K, which seem more reasonable.
- Average salaries and the salary range (min/max) are about the same between large/medium/small cities.
- Outpatient clinics have a wider payrange than hospitals, and the upper range for OCs is higher than that of hospitals (at least, for the data to-date).
- **Negotiate your offer!** About half of the respondents did not negotiate. But of those who did, more than half reported that they were successful.

Note: The raw Excel data can be found at this link, in case you want to run your own analysis:
<http://dptfinances.wordpress.com/2012/07/10/hello-world/>